



ADJUSTER LICENSING ADVANCED COURSE  
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# ADJUSTER LICENSING ADVANCED COURSE

## Agenda

- Introduction
- Overview
- Resources
- Case Studies



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# ADJUSTER LICENSING ADVANCED COURSE

## Introduction



- What is your name?
- What type(s) of licensing do you handle?
- How long have you been in licensing?
- What company do you work for?
- 1 Interesting fact about yourself

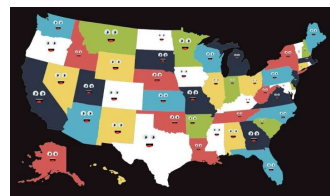


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# ADJUSTER LICENSING ADVANCED COURSE

## Overview - Basics

- Designated Home State
  - Purpose
  - Benefits
- Exams
  - State requirements
  - Vendors
- Reciprocity



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# ADJUSTER LICENSING ADVANCED COURSE

## Types of Licenses

- What are “Company/Staff” adjusters?
- What are “Independent” adjusters?
- Trainee/Apprentice licensing
- Emergency/Catastrophe licensing



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# ADJUSTER LICENSING ADVANCED COURSE

## Resources – State Websites



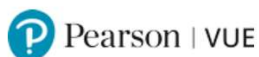
- Most valuable source of information
- Provides:
  - Exam vendor data
  - Forms/links
  - Procedures



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## ADJUSTER LICENSING ADVANCED COURSE

### Resources - Exam Vendors



- Pearson Vue
- PSI
- Prometric
- Other



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## ADJUSTER LICENSING ADVANCED COURSE

### Resources - SILA

- SILA Journal
- SILA Best Practices Handbook
- SILA Discussion forums
- SALS Quarterly meetings
- SILA Chapters

[www.sila.org](http://www.sila.org)



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## ADJUSTER LICENSING ADVANCED COURSE



### Case Studies

#### Things to consider

- Is the adjuster a staff or independent adjuster
- Do they already hold a license? If so, which one(s)?
- What is the adjuster's resident state?
- Does the resident state require a license?
- What licenses does the adjuster need?
- What states are reciprocal?
- Is the exam offered in close proximity?



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## ADJUSTER LICENSING ADVANCED COURSE

Mary Hatfield is new to your company and will need to handle claims in Florida, Georgia, Mississippi, Louisiana and Alabama.

### *Scenario 1 - Perspective 1*

- Mary is a Staff Adjuster
- Holds resident Florida license
- Resides in Florida

## What is your strategy and why?



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## ADJUSTER LICENSING ADVANCED COURSE

Mary Hatfield is new to your company and will need to handle claims in Florida, Georgia, Mississippi, Louisiana and Alabama.

### *Scenario 1 - Perspective 2*

- Mary is a Staff Adjuster
- Holds no licenses
- Resides in Kentucky

# What is your strategy and why?



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## ADJUSTER LICENSING ADVANCED COURSE

Mary Hatfield is new to your company and will need to handle claims in Florida, Georgia, Mississippi, Louisiana and Alabama.

### *Scenario 1 - Perspective 3*

- Mary is a Staff Adjuster
- Holds no licenses
- Resides in Mississippi

# What is your strategy and why?



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## ADJUSTER LICENSING ADVANCED COURSE

Mary Hatfield is new to your company and will need to handle claims in Florida, Georgia, Mississippi, Louisiana and Alabama.

### *Scenario 1 - Perspective 4*

- Mary is an Independent Adjuster
- Holds a resident Georgia license
- Resides in Georgia

## What is your strategy and why?



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## ADJUSTER LICENSING ADVANCED COURSE

Mary Hatfield is new to your company and will need to handle claims in Florida, Georgia, Mississippi, Louisiana and Alabama.

### *Scenario 1 - Perspective 5*

- Mary is an Independent Adjuster
- Holds no licenses
- Resides in Alabama

## What is your strategy and why?



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## ADJUSTER LICENSING ADVANCED COURSE

Mary Hatfield is new to your company and will need to handle claims in Florida, Georgia, Mississippi, Louisiana and Alabama.

### *Scenario 1 - Perspective 6*

- Mary is an Independent Adjuster
- Holds a nonresident Texas license
- Just moved to Mississippi

## What is your strategy and why?



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## ADJUSTER LICENSING ADVANCED COURSE

Jake McCoy is an experienced adjuster who is joining a new centralized claims unit and needs to be able to adjust claims in Connecticut, Delaware, Illinois, Indiana, Kansas, Kentucky, Missouri, New Hampshire, New Mexico, North Carolina, Oklahoma, Rhode Island, South Carolina, Texas and Vermont.

### *Scenario 2 - Perspective 1*

- Jack is a Staff Adjuster
- Holds a DHS Oklahoma license
- Resides in Illinois

## What is your strategy and why?



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## ADJUSTER LICENSING ADVANCED COURSE

Jake McCoy is an experienced adjuster who is joining a new centralized claims unit and needs to be able to adjust claims in Connecticut, Delaware, Illinois, Indiana, Kansas, Kentucky, Missouri, New Hampshire, New Mexico, North Carolina, Oklahoma, Rhode Island, South Carolina, Texas and Vermont.

### Scenario 2 - Perspective 2

- Jack is a Staff Adjuster
- Does not hold any licenses
- Resides in Illinois

## What is your strategy and why?



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## ADJUSTER LICENSING ADVANCED COURSE

Jake McCoy is an experienced adjuster who is joining a new centralized claims unit and needs to be able to adjust claims in Connecticut, Delaware, Illinois, Indiana, Kansas, Kentucky, Missouri, New Hampshire, New Mexico, North Carolina, Oklahoma, Rhode Island, South Carolina, Texas and Vermont.

### Scenario 2 - Perspective 3

- Jack is an Independent Adjuster
- Just moved from Kentucky to Illinois
- Holds a resident Kentucky license

## What is your strategy and why?



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## ADJUSTER LICENSING ADVANCED COURSE

Jake McCoy is an experienced adjuster who is joining a new centralized claims unit and needs to be able to adjust claims in Connecticut, Delaware, Illinois, Indiana, Kansas, Kentucky, Missouri, New Hampshire, New Mexico, North Carolina, Oklahoma, Rhode Island, South Carolina, Texas and Vermont.

### Scenario 2 - Perspective 4

- Jack is an Independent Adjuster
- Resides in Illinois
- Holds a non-resident DHS Texas license

## What is your strategy and why?



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## ADJUSTER LICENSING ADVANCED COURSE

Sally Doe is a catastrophe adjuster who needs to mobilize quickly for a hurricane that just hit the East Coast. She needs to be prepared to handle catastrophe claims in South Carolina, North Carolina, Virginia, Maryland, Pennsylvania, Connecticut and New Hampshire.

### Scenario 3 - Perspective 1

- Sally is a Staff Adjuster
- Holds a resident Texas license
- All states have declared an emergency

## What is your strategy and why?



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## ADJUSTER LICENSING ADVANCED COURSE

Sally Doe is a catastrophe adjuster who needs to mobilize quickly for a hurricane that just hit the East Coast. She needs to be prepared to handle catastrophe claims in South Carolina, North Carolina, Virginia, Maryland, Pennsylvania, Connecticut and New Hampshire.

### Scenario 3 - Perspective 2

- Sally is an Independent Adjuster
- Holds a resident Texas license
- All states have declared an emergency

## What is your strategy and why?



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## ADJUSTER LICENSING ADVANCED COURSE

Sally Doe is a catastrophe adjuster who needs to mobilize quickly for a hurricane that just hit the East Coast. She needs to be prepared to handle catastrophe claims in South Carolina, North Carolina, Virginia, Maryland, Pennsylvania, Connecticut and New Hampshire.

### Scenario 3 - Perspective 3

- Sally is a Staff Adjuster
- Holds a resident Oklahoma license
- All states, except South Carolina, have declared an emergency

## What is your strategy and why?



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If you have any questions please send them to me at my email below or to SILA!  
kristenevans@westfieldgrp.com



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THANK YOU SO MUCH FOR  
ATTENDING!

Thank  
you 😊



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