Course Description

Almost 70% of homes in the U.S. are underinsured for insurance purposes, yet, for most policyholders, their home is their single most valuable property possession and their largest investment. Clients will look to their agent for help, and this course enable agents to understand what they are selling and how to minimize potential for present and future conflicts and misunderstandings.

Chapter 1 The Dwelling Property Policy

Introduction; Dwelling or Homeowners Policy?; Underwriting; Dwelling Property Coverage Forms; Dwelling Policy Endorsements

Chapter 2 The Homeowners Policy Introduction; Eligibility; Valuation; Homeowners Coverage Forms; Homeowners Policy Endorsements

Chapter 3 Inland Marine Insurance

Overview; Filed and Non-Filed Lines of Coverage; Personal Lines Inland Marine Floaters/Policies; Boats

