

SILA: Introduction Life and Health Insurance

Course Description: This course acquaints the student with the uses of life insurance and methods of determining the appropriate amount of life insurance to purchase. It also discusses the types of perils, losses, and benefits involved in health insurance. Upon completion of this course, agents will understand the following:

- Life & Health Policy
- Types of Life Policies & Options
- Annuities, Markets, and Taxation
- Types of Health Providers
- Disability Insurance
- Medical Expense Insurance
- Medicare and Long-Term Care Policies

Chapter 1 Life Basics	
Chapter 2 Life Policy Provisions	
Chapter 3 Types of Policies and Riders	
Chapter 4 Life Policy Options	
Chapter 5 Markets	
Chapter 6 Annuities	
Chapter 7 Taxation/Qualified Plans	
Chapter 8 Health Basics	
Chapter 9 Types of Providers	
Chapter 10 Provisions	
Chapter 11 Disability	
Chapter 12 Medical Expense Coverage	
Chapter 13 Senior Needs	
Chapter 14 Miscellaneous Health and Disability Issues	
Chapter 15 General Insurance	
Answers	